

# University of Mumbai's Alkesh Dinesh Mody Institute for Financial & Management Studies



## Summer Placement Report 2020-21

Alkesh Dinesh Mody Institute for Financial and Management Studies (ADMIFMS) was able to provide 100 % Summer Placements to its students irrespective of their specialization. It was possible because of the trust of our regular recruiters, alumni, faculty, and new associates who believe that ADMIFMS is different and unique.

The Placement Cell of the Institute comprises of student Placement Committee & the Placement Officer and they conduct various corporate events like Guest lectures, Round Table Conferences, Seminars, Panel discussions, etc which helps management students to understand the corporate challenges under the guidance of esteemed professionals. We also invite corporate executives to conduct Executive Campus Placement Programs for our management graduates by offering Final and Summer Placements. Our placement activities help us to understand the corporate expectations as well as the students' aspirations with the objective to bridge the gap between Industry-Academia relationships.

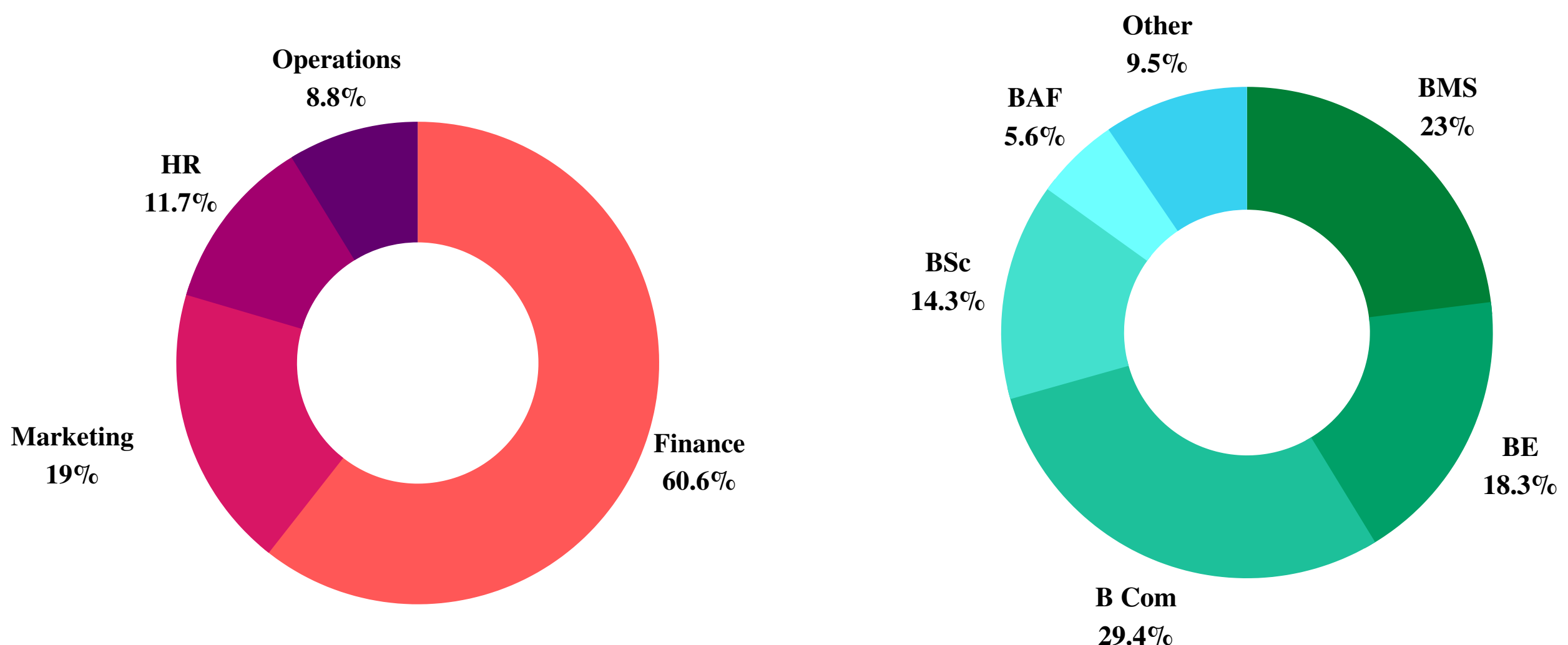
We are very proud of our last year associates who respected us as an Institute of the University of Mumbai and understand the potentiality and capability of our Management students who are equipped to prove themselves in any challenge of the corporate world.

### Placements Sessions:

The placement cell of ADMIFMS conducted various online sessions to prepare the students for their summer internship process. The placement officer took 12 hours of placement sessions and 17 hours of counseling sessions with the batch with the Placement Committee wherein she interacted with the batch to get an understanding of their background, needs, and expectations from the placement committee. We also Conducted technical workshops for the students where we invited industry experts across domains to give sessions on technical aspects of each specialization. Grooming sessions on topics such as "Effective Resume Writing", "Preparing for an Interview", "Leveraging the Art of Networking for Employee Branding", etc. were conducted to prepare students for a successful career ahead.

**Batch Profile:** The Institute has a healthy mix of students from varied academic backgrounds like Engineering, Commerce, Life-sciences, Computer science, etc. In terms of work experience Institute has a combination of freshers as well as experienced candidates.

The institute has started MSc Finance Program in 2019, it is a batch of six highly knowledgeable finance students.



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**Key Highlights of Summer Placements 2020-21:** Summer internships are extremely vital for any B-School curriculum as they not only provide on-the-job learning opportunities to the students but also bridge the gap between theory and practice. It provides a link between the College and the Industry by providing relevant exposure to an individual's area of interest. This year was particularly unique considering all the Internships were in Online/ Work From Home mode. At ADMIFMS, our students have secured their summer internships at reputed organizations across different roles which reposes the recruiters' faith in our Institute.

<b>Batch Strength (Inclusive of MMS and MSc Finance)</b>	<b>137</b>
<b>Number of Registered Companies</b>	<b>110</b>
<b>Number of Participating Companies</b>	<b>60</b>
<b>Highest Stipend</b>	<b>INR 12500</b>
<b>Median Stipend</b>	<b>INR 6000</b>

According to Priti Chavan and Rhea Dsouza, Placement Committee Members, *"The placement cell of ADMIFMS was able to secure 100% placements for its students despite the COVID-19 pandemic situation. This would not be possible without the support of our placement officer Ms. Kavita Mishra Ma'am, faculty members at ADMIFMS, and our fellow committee members. This year we had a good mix of regular recruiters and new organizations offering online / work from home internships for our students. We are grateful to our regular recruiters for showing faith in us during these difficult times and expect the same in the future. We are sure that the students will gain relevant training under experienced professionals and be able to explore their chosen career paths through these internships."*

## **ANALYSIS OF KEY SECTORS:**

### **Banking & Financial Services:**

BFSI Sector has been the major recruiter for summer interns this year. We have had Companies like Bombay Stock Exchange, Birla Sun Life Insurance Limited, Adani Enterprises, IIFL Securities Ltd., IOCL, Activitas Management Advisors, MoneyRoller, and many others who have taken students like every year. There were many companies who also got associated with the institute for the first time. The roles offered were in the domain of Investment Banking, Risk Management, Customer Relationship Management, Equity Research, etc.

### **Logistics & Operations:**

We have been fortunate to have the presence of Companies like TESCOM- TATA X Employee Services Company, Campus to Corporate, and others. They offered roles in the domain of logistics, Supply Chain Management, Business Analytics, Marketing domain, etc.

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## **E-Commerce:**

The sunshine sector of the Indian economy made its presence felt at our campus during the Placements season as well. ADMI had startups and established e-commerce companies vying for the talent pool of management graduates. Companies like iwealth.com, Board Infinity, Global Trading Corporation, Crowdera PTA, Ocupetal Consultancy, and many others who have offered an internship in the area of digital marketing, search engine optimization, backend operation, Business Development, Market Research, Talent Acquisition, Digital Marketing, among others.

## **First Time Recruiters:**

The Institute has also received an overwhelmed response from companies who have offered the summer internship project to management students for the first time across domains. The companies like Crowdera PTA, Reculta, Ocupetal Consultancy, Opulence Business Solutions, etc. These companies operate in various domains like Market Research, Data Analytics, Consulting, Real Estate, Conglomerates, etc.

## **Conclusion:**

The Summer Placements for the MMS and MSc Finance Batch of 2020-21 have been a success for Alkesh Dinesh Mody Institute. Our Institute has achieved 100% placements this year as well, in keeping with the trend of the previous years.

**Dr. Smita Shukla, In-charge Director, highlights that** *“Challenges faced by the Placement Cell during a pandemic are unique. Pandemic is a black swan event. No background work or experience can be applied to deal with this unique and once-in-a-lifetime event. What makes us proud as an institution is a way the Placement Cell rose up to the challenge. The Placement cell was asked to explore online summer placement and final opportunities with regular partner companies and to look beyond them if required. The placement cell not only succeeded in ensuring 100% summer placement opportunities for the students but also secured several summer internship opportunities with a stipend. Several students, in fact, used the lockdown period gainfully by doing more than one internship project. The momentum for the final placements was also well maintained and was successful in spite of the testing time.*

*It is with immense joy and pride that I congratulate the placement team for their outstanding efforts in ensuring that the summer internship process is carried out in a smooth and efficient manner. I extend my gratitude towards the recruiting organizations for showing their faith in our institute even in these difficult times and look forward to a long-term association with them. We are happy to present our students who have been groomed to meet industry requirements and are well equipped to meet the expectations of the corporate world.”*

**Mrs. Kavita Pandey, the Placement Officer said,** *“The COVID-19 pandemic has impacted the lives of people all around the world. The education sector too saw a massive shift from the conventional chalk and board method to the online mode. It is in these unfamiliar circumstances that the placement cell of ADMIFMS worked round the clock to ensure that the students are well prepared for their summer internship process. Various online sessions, webinars, and technical workshops were conducted by inviting industry experts across all domains to share their knowledge and expertise with the students.*

*With the consistent efforts and positive attitude of the placement committee, the batch of 2021 was completely placed for a summer internship by the first week of May 2021. Like every year, our regular recruiters from across the sectors have instilled faith in us. Also, there were many first-time recruiters with whom we would like to build a long-term association. It increases our confidence as a growing Management Institution. With this performance, we have proved that our efforts and commitment towards students' development and maintaining industry-academia relationships are in the right direction.”*

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## Our Recruiters:



adani



IndianOil



YUGMA

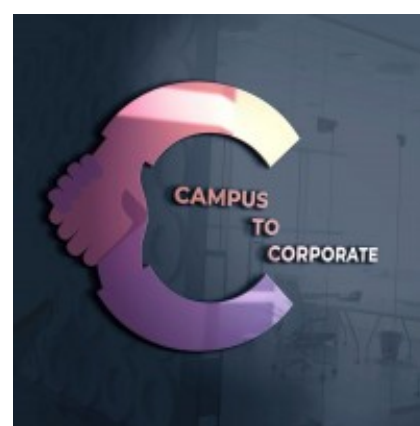
TESCOM



BOARD



v-shesh  
opportunity to ambition



iWEALTH



gtm&sons  
advisory pvt ltd.



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**Placement Committee 2020-22**



**Rhea Dsouza**



**Priti Chavan**



**Shubham Bhoite**



**Shruti Pawar**



**Manasi Shah**



**Sheetal Tiwari**



**Nishad Pawar**



**Mohit Rokade**



**Param Sawant**